

Northern California Schedule

April 2016 – July 2016




“We prepare you to pass the first time!”

QUICK LEARNING SCHOOL

Insurance • Securities • Real Estate

OUR MISSION:

To achieve a pass ratio of 90% or better by providing the best training in prelicensing, exam preparation, and continuing education in our industry.



Now is a good time for
your support staff to get
licensed with the most
recommended
Prelicensing school!

-
- CA State Insurance Licensing Exam Preparation
 - Insurance Prelicensing Classroom and Online Training
 - Tutoring Services
 - Local School Branches
 - Continuing Education

Quick Learning School

Insurance • Securities • Real Estate
Preparing you to pass the first time

Enrollment

Registration is accepted in any of the following ways:

Phone:

Concord Branch or Peninsula Satellites – (925) 676-1526
San Jose Branch (408) 453-8133

Online: www.quicklearningschool.com

Fax:

Concord (925) 682-5493 / San Jose (408) 453-8133

In Person:

Either Concord or San Jose Branches.

Refund/Cancellation

Insurance Prelicensing

All cancellations or requests for refund must be submitted in writing for 100% refund LESS a non-refundable \$75.00 registration fee for insurance prelicensing. After 60% attendance or thirty (30) days from the original enrollment date, whichever comes first, all fees are non-refundable. Upon registration, “online course” fees are non-refundable.

Exam Prep Course

Rescheduling requests must be received prior to the exam prep course. One time rescheduling is permitted. Fees for exam prep courses are nonrefundable after three (3) days from date of enrollment. Enrollment is valid for six (6) months.

Course Material

All books, study aids, and CD’s are non-refundable. Materials purchased together in a package deal are non-refundable.

Study Aids/Materials

Life Agent Textbook.....	\$55.00
Property & Casualty Textbook.....	\$55.00
Life Playbook (<i>Q&A with explanations</i>)	\$55.00
Property & Casualty Workbook (<i>Q&A with explanations</i>)	\$55.00
QLS Life or Fire Flashcards	\$45.00
QLS Flashcards on CD	\$45.00

Exam Prep Course Tuition

Exam Prep Intensive: Life OR Property & Casualty\$149.00
(*Full-day exam prep intensive – reviews questions and answers with test tips*)

Securities – Series 6 & 63 Exam Prep\$429.00
(*Tuition includes: 3 day live classroom cram course, classroom study guide, and textbooks.*)

CA Insurance Prelicensing Provider Number: 19830
Does not imply endorsement from the CA DOI.

Enrollment Information

Insurance Prelicensing Course Fees

52-hrs Life Agent with Accident & Health Prelicensing Tuition Only \$230.00
(*40 hours Life Agent and 12 hours Code & Ethics Prelicensing*)

52-hrs Property & Casualty-Broker/Agent Prelicensing Tuition Only..... \$230.00
(*40 hours Fire & Casualty and 12 hours Code & Ethics Prelicensing*)

92-hrs Insurance Prelicensing Tuition Only \$400.00
(*40 hours Life Agent, 40 hours Fire & Casualty, and 12 hours Code & Ethics*)

40-hrs Life Agent Prelicensing OR Fire & Casualty – Broker/Agent Prelicensing Tuition Only \$230.00

20-hrs Accident & Health Prelicensing Tuition Only \$165.00

12-hrs Code & Ethics Tuition Only\$95.00

**52-hrs Life & Health Online Training Tuition Includes required hours and online exam prep\$99.98

**52-hrs Fire & Casualty Online Tuition Includes required hours and online exam prep\$99.98

**12-hrs Code & Ethics Online Training Tuition Only.....\$19.99

We recommend adding classroom exam prep, call us and find out why. **Visit our website for discounted package pricing.

California Insurance License Types

Life Agent with Accident & Health Agent License

Life Agent license is required to solicit and sell life insurance and annuity products. Accident & Health Agent allows for the solicitation of the following products included and not limited to: long term care, managed care plans, disability income, medical supplement plans, Medicare supplement plans, etc.

Property & Casualty – Broker/Agent License

Required for the solicitation and selling of auto insurance, homeowners, commercial policies, workers compensation, liability insurance, etc.

Personal Lines License

This license allows the transaction of personal lines insurance; such as personal auto insurance and homeowners.

Other license types available include: Life Only Agent, Life Settlement Broker, Accident & Health Only Agent, and Limited license auto insurance are other types of licenses available. Please contact our office directly for information relating to these license types.

Quick Learning School

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Obtaining a California Insurance Licensing

A candidate applying for a California Insurance license MUST complete the prelicensing requirement for license type desired prior to taking the state exam. The licensing process requires:

STEP 1 Complete the California Insurance Pre-licensing Requirements

Life Agent with Accident & Health License

- Life Agent Only
- Accident & Health Agent

40-hrs Life Agent pre-licensing (includes Accident & Health)
AND 12-hrs Code & Ethics

*Number of Questions: 160
Time: 3 hours 15 minutes (195 minutes)
Passing Score: 60% or better

Property & Casualty-Broker/Agent License (Formerly Fire & Casualty-Broke/Agent)

- Property Broker - Agent
- Casualty Broker – Agent

40-hrs Property & Casualty – Broker/Agent pre-licensing
AND 12-hrs Code & Ethics

*Number of Questions: 160
Time: 3 hours 15 minutes (195 minutes)
Passing Score: 60% or better

Personal Lines – Broker/Agent License

- Personal Lines – Broker/Agent

20-hrs Personal Lines pre-licensing AND
12-hrs Code & Ethics.

*Number of Questions: 85
Time: 90 minutes
Passing Score: 60% or better

STEP 2: Register, schedule your State Insurance License Exam with PSI and Pass! (Best to schedule while your completing the prelicensing)

Register & Schedule your state exam: www.psiexams.com

1. On the right column of the webpage, select: [Register for an Examination](#)
2. Select:
 - a. Organization: **Government/State Licensing Agencies**
 - b. Jurisdiction: **California**
 - c. Account: **CA Department of Insurance**
 - d. Select PSI or CDI Site and Exam type
3. Fee will appear (\$50 for CDI and \$83 for PSI Site)
4. Click “Register”
5. Input required personal information
6. Under “School” section, please note we are: **19830 American Financial Educators, Quick Learning School.**
7. Continue to payment in order to select exam site
8. Click on [Schedule exam](#)
9. Select CDI Sites (\$50.00-San Francisco or Sacramento) or PSI Sites (\$83.00 includes a convenience fee -Hayward, San Francisco, Sacramento, Santa Clara or Walnut Creek)

Remember to arrive at your scheduled state exam 20 minutes early and bring valid and current picture identification.

STEP 3: File an Application with CA Department of Insurance for a license (After passing the licensing exam)

Upon passing the State licensing exam, then file an application with the California Department of Insurance. Current CA Insurance License filing fee: \$170.00 (Updated 3/1/2015)

Visit our website at: www.quicklearningschool.com

1. Click on “Career Resources” on the left panel
2. Select the link “[CA Insurance License Application](#)”
3. You will be redirected to a new page
4. Select [Start New Application](#) link
5. Follow the steps to file for the exam
6. You will be prompted at the end of the application to pay the licensing fee of \$170.00.

Contact Numbers

CA Department of Insurance: 1-800-967-9331
PSI Exams: 1-800-733-9267

Exam and Fingerprint Fees

Current Exam Fee: CDI Site - \$50.00 OR PSI Site - \$83.00
One time Live Scan Fingerprinting fee: CDI Site - \$58.30 OR
PSI Site - \$68.95 (Updated 4/12/2014)

*10 additional questions are included in the exam and do not count towards your score. Passing score is based 60% or better on 150 questions. The 10 questions that do not count against your score are not revealed.

Concord Location

2016 ☐ April - July ☐ 2016

1465 Civic Court, Suite 940, Concord, CA 94520
(925) 676-1526 Fax (925) 682-5493 1-800-854-2367

*San Francisco Classes

2016 ☐ April - July ☐ 2016

Life Agent w/Accident Health Prelicensing (San Francisco Satellite)
Exact location address is disclosed upon enrollment in the class.

April 2016

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
				1 PC9/C1	2 C2/3	3 PCEPI
4 L1/2	5 L3/4	6 L5/6	7 L7/8	8 L9	9 LEPI	10
Series 6		Series 63				
11 PC1/2	12 PC3/4	13 PC5/6	14 PC7/8	15 PC9/C1	16 C2/3 Series 63	17 PCEPI RE Cram
18	19	20	21	22	23	24
25 L1/2	26 L3/4	27 L5/6	28 L7/8	29 L9 /C1	30 C2/3	1 LEPI

April 2016

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
				1 L9	2	3
4 LEPI	5	6	7	8	9	10
11	12	13	14	15	16	17
18 L1/2	19 L3/4	20 L5/6	21 L7/8	22 L9	23	24
25 LEPI	26	27	28	29	30	1

May 2016

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
2 PC1/2	3 PC3/4	4 PC5/6	5 PC7/8	6 PC9	7 PCEPI	8
9	10	11	12	13	14	15
16 L1/2	17 L3/4	18 L5/6	19 L7/8	20 L9 /C1	21 C2/3	22 LEPI RE Cram
Series 6		Series 63				
23 PC1/2	24 PC3/4	25 PC5/6	26 PC7/8	27 PC9	28	29
30 Memorial Day	31					

May 2016

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23 L1/2	24 L3/4	25 L5/6	26 L7/8	27 L9	28	29
30 Memorial Day	31					

June 2016

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
		1	2	3	4	5
6 PC1/2	7 PC3/4	8 PC5/6	9 PC7/8	10 PC9/C1	11 C2/3	12 PCEPI
13 L1/2	14 L3/4	15 L5/6	16 L7/8	17 L9	18 LEPI	19
Series 6		Series 63				
20 PC1/2	21 PC3/4	22 PC5/6	23 PC7/8	24 PC9/C1	25 C2/3	26 PCEPI
27	28	29	30			

June 2016

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
		1	2	3	4	5
6 L1/2	7 L3/4	8 L5/6	9 L7/8	10 L9	11	12
13 LEPI	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

July 2016

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
				1	2	3
4 Fourth of July	5 PC1/2	6 PC3/4	7 PC5/6	8 PC7/8	9 PC9	10 PCEPI
NLP Training (7/6/2016 - 7/10/2016)						
11 L1/2	12 L3/4	13 L5/6	14 L7/8	15 L9 /C1	16 C2/3	17 LEPI
Series 6		Series 63				
18	19	20	21	22	23	24
25 PC1/2	26 PC3/4	27 PC5/6	28 PC7/8	29 PC9/C1	30 C2/3	31 PCEPI

July 2016

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
				1	2	3
4 Fourth of July	5 L1/2	6 L3/4	7 L5/6	8 L7/8	9	10
11 L9/LEPI	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

San Jose Location

2016 April - July 2016

123 East Gish Road, San Jose, CA 95112
(408) 453-8133 Fax (408) 453-3855 1-800-829-8293

QUICK LEARNING SCHOOL

Insurance • Securities • Real Estate

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April 2016

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
					1 C-1/2	2 C-3 PCEPI
4 L/H-1/2 RE 3	5 L/H-3/4	6 L/H-5/6	7 L/H-7/8	8 L/H-9	9 Series 6 Notary	10 Series 6
11 LEPI RE 4		13	14	15	16 C-1/2 RE Cram	17 C-3 PCEPI
18 P/C-1/2 L/H-1 RE 5	19 P/C-3/4 L/H-2	20 P/C-5/6 L/H-3	21 P/C-7/8 L/H-4	22 P/C-9	23 L/H-5/6	24 L/H-7/8
25 PCEPI L/H-9	26 C-1	27 C-2	28 C-3	29	30 LEPI	31

May 2016

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
2 RE 6	3	4	5	6	7 Series 63/65	8 Mother's Day
9 P/C-1/2 RE 7	10 P/C-3/4 Series 63/65	11 P/C-5/6 Series 63/65	12 P/C-7/8 Series 63/65	13 P/C-9/C-1	14 C-2/3 Notary	15 PEPI LEPI
16 RE 8	17	18	19	20	21 P/C-1/2 RE Cram	22 P/C-3/4
23 L/H-1/2 P/C-5	24 L/H-3/4 P/C-6	25 L/H-5/6 P/C-7	26 L/H-7/8 P/C-8	27 L/H-9-C1 P/C-9	28 C-2/3	29
30 Memorial Day	31 LEPI C-1					

June 2016

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
		1 C-2	2 C-3	3	4 L/H-1/2 PEPI	5 L/H-3/4
6 L/H-5/RE 1	7 L/H-6	8 L/H-7	9 L/H-8	10 L/H-9	11 Series 6 Notary	12 Series 6 LEPI
13 P/C-1/2 RE 2	14 P/C-3/4	15 P/C-5/6	16 P/C-7/8	17 P/C-9/C-1	18 C-2/3	19 Father's Day
20 PEPI L/H-1/2 RE 3 P/C 1	21 L/H-3/4 P/C-2	22 L/H-5/6 P/C-3	23 L/H-7/8 P/C-4	24 L/H-9-C1	25 P/C 5/6 RE Cram	26 P/C-7/8
27 LEPI RE 4 P/C 9	28 C-1	29 C-2	30 C-3			

July 2016

Mon	Tues	Wed	Thurs	Fri	Sat	Sun
				1 Closed 4th of July Weekend	2	3
4 4th of July	5 PEPI(1)	6 PEPI(2)	7	8	9 Series 63/65 Notary	10 Series 63/65 LEPI
11 P/C-1/2 RE 5	12 P/C-3/4 Series 63/65	13 P/C-5/6	14 P/C-7/8	15 P/C-9	16 C-1/2 RE Cram	17 C-3
18 PEPI L/H-1/2 RE 6	19 L/H-3/4 P/C-1	20 L/H-5/6 P/C-2	21 L/H-7/8 P/C-3	22 L/H-9	23 P/C-4/5	24 P/C-6/7
25 LEPI RE 7 P/C 8	26 P/C-9	27 C-1	28 C-2	29 C-3	30	31 PEPI

April 2016- July 2016

How to read our schedule

Class Code	Course Title
L/H-1 - L/H-9	Life, Accident & Health Agent Prelicensing (40 hrs)
C1 - C3	Code & Ethics Prelicensing (12 hrs)
P/C-1 - P/C-9	Property & Casualty-Broker Agent Prelicensing(40 hrs)
LEPI or PCEPI	Life or Property & Casualty Exam Prep. Intensive
Securities 6/63 or 65	Series 6 & 63 Cram Course (Weekend/weeknights)
RE 1-8/ RE Cram	Real Estate Study Group/ RE Cram Course

Class Type	Class Times	Description
Day	8:00 am -5:00 pm	Two modules: Morning Session - 8 am - Noon / Afternoon Session- 1-5 pm
Evening	6:00 pm - 10:00 pm	One Module
Weekends	8:00 am - 5:00 pm	Two modules: Morning Session - 8 am - Noon / Afternoon Session- 1-5 pm
LEPI or PCEPI	9:00 am - 5:00 pm	Designed to specifically prepare you for the licensing exam.

**Class schedule subject to change without notice.

Satellite Locations - Please call one of the branch offices to register. Upon enrollment, we PROVIDE the exact office address: Daly City & San Fran.

School branch hours and locations

Quick Learning School of Concord	
1465 Civic Court, Ste.940, Concord, CA 94520 (925) 676-1526 Fax (925) 682-5493	
Monday - Thursday	8:30 am - 5:30 pm
Friday	8:30 am - 2:00 pm
Saturday	Closed
Sunday	Closed

Quick Learning School of San Jose	
123 East Gish Road, San Jose, CA 95112 (408) 453-8133 Fax (408) 453-3855	
Monday - Thursday	9:00 am - 6:00 pm
Friday	9:00 am - 2:00 pm
Saturday	Closed {Appointment Only}
Sunday	Closed

*Office hours do not effect class hours.
Doors open 30 mins before class starts

www.quicklearningschool.com

QLS Exam Prep Intensive™

Prepare to Pass the State Licensing Exam the First Time!

Ensure You Pass the Exam the First Time!

By popular request, we offer a **full-day** Fire & Casualty Exam Prep or Life Agent Exam Prep Intensive for those who need assurance in passing the state exam or completed the Prelicensing requirement online. This course is specifically designed for you. *Please note: this course does not replace the state pre-licensing requirements.*

What is the Exam Prep Intensive?

During the full-day Exam Prep Intensive (EPI) for either the Life Agent or Fire & Casualty Exam, students can expect to be fully immersed in exam question updates and course material, which will result in passing the first time! With the use of “Accelerated Learning Techniques” you will grasp and retain more information. We cover test taking techniques and strategies that will keep you focused on passing the exam. We also review key concepts, ongoing updates to our exam prep, 300 – 400 practice questions & answers, and set you up with the right mindset.

Who would benefit from the Exam Prep Intensive?

Attention online students or those with challenges passing the exam! Statistically, students completing the pre-licensing requirement online are not adequately prepared to take and pass the exam the first time or those having difficulties passing require a total immersion in the materials to get them over whatever is getting in their way of passing the exam; therefore, we have developed the EPI.

We recommend those who completed the requirement online to bookend online training with our exam prep. Take the course while you are in the process of completing the online training and then a second time prior to sitting for the state licensing exam. Remember: “Repetition is the mother of all learning!” Prior to sitting for the EPI, we strongly encourage each student to schedule their exam within 3 days of the EPI.

Quick Learning School helps you keep the momentum going through the licensing process. We will:

- Assist and instruct you on the insurance licensing application process.
- Schedule your exam. (If this has not already been done so)
- Create a plan of action that will get you through the licensing process quickly.
- Help you with any questions or concerns. Simply call or email us.

The Cost of Failing

1. **Re-Examination Fee:** An applicant who does not pass the exam must pay \$86.00 or \$50.00 to reschedule and retake the exam each time.
2. **Time:** In addition to a financial consequence, an applicant will wait additional time to reschedule their exam due to availability. Perpetual fails also result in a loss of momentum and excitement in their new career field.
3. **Loss in Confidence:** Lowered confidence is often achieved when a student does not pass their exam. Such discouragement results in a loss of test precision and information retention.
4. **Possibility of relinquishing the career:** A student unable to pass their licensing may consider changing careers as they view the exam as a barrier of entry.

The Solution...

Register for our exclusive “Exam Prep Intensive” NOW by visiting our website at www.quicklearningschool.com or call one of our local branches at 408-453-8133 or 925-676-1526.



Life with Accident & Agent and Property & Casualty-Broker/Agent Exam Prep Intensive Schedule April 2016 – July 2016

Life Exam Prep Intensive™		
Concord Class Hours: 8:30 am – 4:30 pm	San Francisco Class Hours: 9 am – 4:30 pm	San Jose Class Hours: 9 am – 5 pm
April 9, 2016: Saturday May 1, 2016: Sunday May 22, 2016: Sunday June 18, 2016: Saturday July 17, 2016: Sunday	April 4, 2016: Monday April 25, 2016: Monday May 31, 2016: Tuesday June 13, 2016: Monday July 11, 2016: Monday (1 pm – 6 pm)	April 11, 2016: Monday May 1, 2016: Sunday May 16, 2016: Monday June 12, 2016: Sunday June 27, 2016: Monday July 10, 2016: Sunday July 25, 2016: Monday

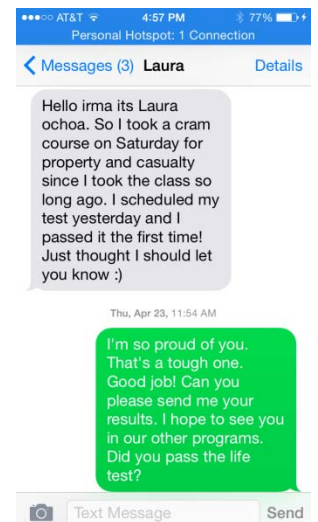
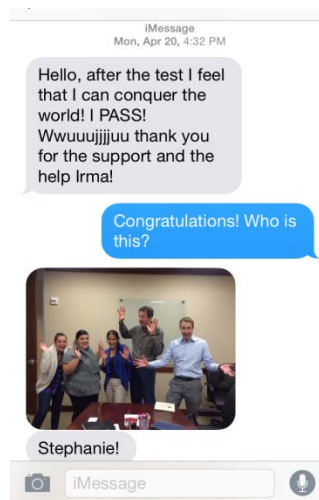
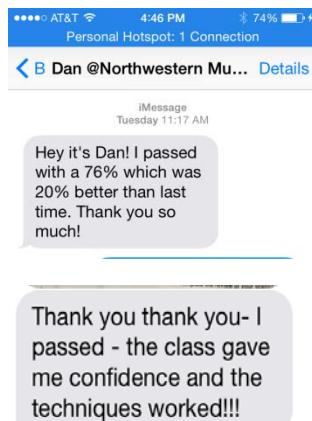
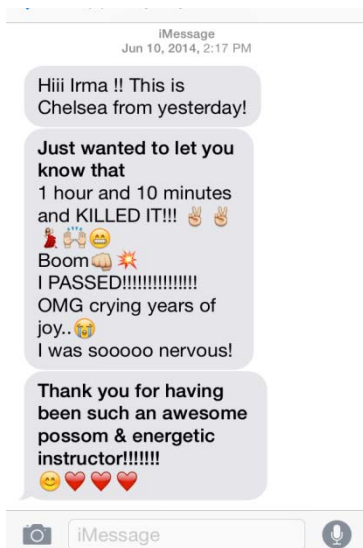
Property & Casualty Exam Prep Intensive™	
Concord Class Hours: 8:30 am – 4:30 pm	San Jose Class Hours: 9 am – 5 pm
April 3, 2016: Sunday April 17, 2016: Sunday May 7, 2016: Saturday May 28, 2016: Saturday June 12, 2016: Sunday June 26, 2016: Sunday July 10, 2016: Sunday July 31, 2016: Sunday	April 3, 2016: Sunday April 25, 2016: Sunday May 15, 2016: Sunday May 31, 2016: Tuesday June 20, 2016: Monday July 10, 2016: Sunday July 18, 2016: Monday July 31, 2016: Sunday

Tuition Rate for Exam Prep Intensive

The tuition is good for sixty (60) days from the date of registration. Tuition includes the exam prep course and workbook with practice questions & answers with explanation. Fees for exam prep courses and materials are non-refundable and non-transferrable. Rescheduling is permitted prior to exam prep.

Life with Accident & Health Agent Exam Prep Intensive™	\$149.00
Property & Casualty Exam Prep Intensive™	\$149.00
Both Life with Accident & Health Agent AND Property & Casualty Exam Prep Intensive™	\$298.00

What students are saying...



American Financial Educators
 Quick Learning School
 Insurance ▪ Securities ▪ Real Estate
 1465 Civic Court, Suite 940, Concord, CA 94520
 123 East Gish Road, San Jose, CA 95112
 (925) 676 - 1526 Fax (925) 682-5493
www.quicklearningschool.com



Concord Burlingame (P & C Only) San Francisco (Life & Accident & Health Only) San Jose

Student Information

Student Name _____
 Address _____
 City, Zip Code _____
 Social Security No. _____
 Day Phone _____
 Evening Phone _____
 Email _____

Company Information

Company Name _____
 Manager/Recruiter _____
 Address _____
 City, Zip Code _____
 Phone No. _____
 Email _____

Course Information

40 hrs Life Agent Prelicensing (L1 - L9)
 Class Dates _____
 40 hrs Property & Casualty-Broker/Agent Prelic. (PC1-9)
 Class Dates _____
 12 hrs Code & Ethics Prelicensing (C1 - C3)
 Class Dates _____
 Exam Prep Intensive Life or Property & Casualty
 Class Date _____
 Series 6 & 63 Exam Prep
 Class Dates _____

Course Materials

Classroom Textbook (required)
 Circle one or both - Life Fire
 Workbook - Q & A with explanations (optional)
 Circle one or both - Life Fire
 Exam Prep (Optional)
 Circle one or both - Life Fire
 Exam Prep Date _____

Method of Payment

Check No. Visa / MC / AMEX
 Billing Addr: _____ Exp. Date _____
 Card No. _____
 Cardholder Signature _____

Tuition

Please refer to catalog for pricing.

Tuition _____
 Textbook _____
 Study Material _____
 Exam Prep _____
 S & H _____
 Total Due _____

Refund/Cancellation Policy

Cancellations must be submitted in writing for 100% refund, less \$75.00 non refundable registration fee. After 60% percent attendance or thirty (30) days from the original enrollment date, all fees are non-refundable. Fees and tuition for exam prep, computer study, and materials are non-refundable. By signing below, I have read and agree to the Refund/Cancellation policy. I understand any cancellations must be submitted in writing and are subject to a \$75.00 nonrefundable registration fee. Enrollment is valid for up to six months from the date of original enrollment.

Student Signature

Print Name

Date